

The Kansas Minority Business Development Council presents

How to do Business with the Government

Thursday, July 1, 2004 1:00 – 5:00 p.m.

The City of Wichita – City Hall

455 N. Main

Personnel Training Room, 10th Floor

KMBDC Members FREE/ non-members \$10 per person

"The information and feedback will definitely help the growth of my business." –
Eric Hendrick, EH Technical Solutions

Small, minority, and women-owned businesses... don't miss this opportunity to learn the proper steps to take to do business with the local government. Be one of the businesses to schedule a vendor presentation to present your goods and services to a panel of buyers. If your company is not yet registered with the local government or Heartland PTAC, register on the spot.

"If I paid 100 dollars for the advice they gave me on delivery dates, I would have gotten a bargain!" –
Eddie Mendez, Corner Stone Computing

Listen to informative overviews from your local government representatives including:



Representatives from the **SBA** and **Heartland PTAC** (Procurement Technical Assistance Center) will also be available with informational exhibits set up to share their services and resources with small businesses.

Why you should attend this seminar:

- Register your business on the spot with the City of Wichita, USD 259, Sedgwick County and Heartland PTAC
- Get answers to your questions about government procurement from government representatives who want to help your business
- Sell your business to buyers from the local government in a scheduled vendor presentation
- Network with buyers and other small businesses

Register today

Company:

Name(s):

Address:

Telephone:

E-mail Address:

I want to present my business to a panel of buyers: yes no

Fax reservation to: Maria 316-265-7502 or e-mail: maria@wacc.org or mail reservation to KMBDC 350 W. Douglas Wichita, KS 67202. For more information call our office at 268-1153.